

# **EXHIBIT 3**

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF OHIO  
EASTERN DIVISION

IN RE: NATIONAL PRESCRIPTION )  
OPIATE LITIGATION )  
 ) MDL No. 2804  
THIS DOCUMENT RELATES TO: ) Case No. 17-md-2804  
 )  
Track Three Cases )  
Defendant.

VIDEOTAPED DEPOSITION OF DAVID M. CUTLER  
Conducted via Zoom  
Boston, Massachusetts  
Wednesday, June 2nd, 2021

REPORTED BY: GREG S. WEILAND, CSR, RMR, CRR  
JOB NO.: 4621602

1 part of -- due to the misconduct of the  
2 defendants.

3 BY MR. WRIGHT:

4 Q. Do the additional factors that you're able  
5 to use for the county-level regression also make  
6 that a more reliable analysis?

7 MR. KO: Object to the form.

8 THE WITNESS: Again, I don't think -- I  
9 don't like the word "reliable" because I  
10 don't -- that's not an economic or a  
11 statistical word that I understand.

12 It is the case that I can control for more  
13 right-hand side variables in the county models.  
14 That is one reason why one would prefer  
15 county-level models. But, as I noted, there  
16 are other reasons why one would prefer  
17 state-level models, like, for example, one can  
18 look at all the areas of a state and not just  
19 the larger counties.

20 So it's not -- I do not look at this --  
21 you know, if you ask me as a scholar, I think  
22 it's stronger when an individual scholar shows  
23 results that are true across different  
24 dimensions than when they look -- just look at  
25 only one. So if someone shows me that the

1 result is true at the county level and is true  
2 at the state level and is true using various  
3 controls and so on and so forth, then I say  
4 that package together gives me much more  
5 confidence in the results than if they had just  
6 shown me one specification.

7 BY MR. WRIGHT:

8 Q. In examining the relationship between  
9 shipments and mortality, you were just referring to  
10 taking into a number of -- or taking into  
11 consideration a number of other factors.

12 Do you agree that it is insufficient to  
13 opine that shipments caused mortality purely based  
14 on a correlation between an increase in shipments  
15 and an increase in mortality?

16 MR. KO: Object to the form.

17 THE WITNESS: I think what you're asking  
18 is if two variables are correlated, does that  
19 automatically mean that one causes the other.  
20 As a statistical matter, it is incorrect to say  
21 that if two variables are correlated one  
22 automatically causes the other.

23 So that -- so one of the things that I  
24 teach my students and that I myself practice in  
25 my research is that correlation does not imply

1       causality. What differentiates the analysis  
2       here are many, many things. Among them, the  
3       inclusion of controls for many different  
4       theories, other theories; the fact that those  
5       controls do not meaningfully influence the  
6       impact of the variable here, which is the  
7       shipments of opioids; the relationship between  
8       many different types of harms; the magnitude of  
9       the coefficient being reasonable in light of --  
10      I'm not going to say theory but kind of  
11      previous work and discussion; the fact that the  
12      results are consistent with a theory that's  
13      been laid out; along with other results in the  
14      literature where people have also looked at  
15      this question and uniformly conclude, using a  
16      variety of different methodologies, that the  
17      shipments of opioids are related to the harms  
18      that have resulted from excess -- from the  
19      opioid epidemic.

20               So all of those things together tell a  
21      story of causality well beyond just what a  
22      correlation between two variables could say.

23      BY MR. WRIGHT:

24               Q.     So you agree it's important to examine  
25      other potential causal factors rather than just two

1 things that correlate?

2 A. Any time that one observes a correlation  
3 between variables, if you want to tell a causal  
4 story, you have to look at the range of reasons why  
5 they might be correlated. And in this particular  
6 case, obviously I include controls for quite a  
7 number of different reasons why these may be  
8 correlated. That is a very, very important thing to  
9 do. That is what any reasonable scholar would do in  
10 looking at things.

11 And again, it's not just that. It's also  
12 that one looks at is there a theoretical  
13 relationship to believe it; if you look at other  
14 different variables, does one observe a relationship  
15 where you'd expect it and not where you wouldn't  
16 expect it; does the data comport with other results  
17 of the literature, what about people who have tried  
18 looking at it in other ways and with other types of  
19 variation.

20 So all of those together add up to a story  
21 of causation.

22 Q. All right. You've identified different  
23 phases of the opioid crisis, correct?

24 A. That's correct. I identify three phases  
25 of the opioid epidemic.

1           Q.     And Phase 2 you've identified is when it  
2     became more widely recognized of the potential harms  
3     of opioids?

4           MR. KO:   Object to the form,  
5     mischaracterizes the report.

6           THE WITNESS:   Phase 2 I think of as not  
7     just greater awareness but also actions on the  
8     part of public and private sector agents,  
9     governments, health insurers, public  
10    policymakers, private actors and so on, to try  
11    to limit the harms associated with it.

12           So I don't think of Phase 2 as just a sort  
13    of awakening, now we have a problem, but I  
14    think of it as a series of actions that were  
15    taken.

16   BY MR. WRIGHT:

17           Q.     But you would agree with the statement  
18    that from 2008 to 2012 harms from prescription  
19    opioids came to be more widely recognized?

20           MR. KO:   Object to the form.

21           THE WITNESS:   I believe that the harms  
22    became more widely recognized over the course  
23    of the 2000s, and the actions -- so they did  
24    become more widely recognized, and the actions  
25    also became much more common over that time

1 between shipments prior to 2010 and the change in  
2 mortality?

3 MR. KO: Object to the form.

4 THE WITNESS: Which -- so I want -- I just  
5 want to be a little bit specific here. So I do  
6 two of them. In Appendix Exhibit 9.4, I look  
7 at the change from 2009-'10 to 2018-'19; and  
8 then in Appendix Exhibit 9.5, I look at the  
9 change from 1993 to '95 to 2018-2019.

10 I think it would help, if you could, to  
11 ask the question about one or the other,  
12 although I could answer about both, but I think  
13 it would be helpful to talk about one or the  
14 other.

15 BY MR. WRIGHT:

16 Q. Let's focus on 9.4, the change from  
17 2009-'10 to 2018-2019.

18 A. Okay.

19 Q. Is that a reasonable approach to examine  
20 the relationship between the shipments prior to 2010  
21 and the change in mortality in 2018 to 2019?

22 A. Yes, the change from 2009 to 2010, yes,  
23 this is a reasonable way to examine the relationship  
24 between shipments '97 to 2010 and the change in  
25 mortality 2009-'10 to 2018-'19.



1 Q. And in your impact analysis, you rely on  
2 the indirect regression to model the change in  
3 mortality for the 2018 to 2019 period, correct?

4 MR. KO: Object to the form.

5 THE WITNESS: That is correct. I rely  
6 upon the indirect model for the period after  
7 2010.

8 BY MR. WRIGHT:

9 Q. And why do you rely on the indirect model  
10 for that period rather than this direct regression  
11 analysis as reflected in Exhibit 9.4?

12 A. So first off, of course, one thing to note  
13 about Exhibit 9.4 is it shows a positive and very  
14 statistically significant and large relationship  
15 between shipments per capita per day and the change  
16 in the illicit mortality rate. So no conclusion  
17 about the nature of the results or about the  
18 substantive findings of the results would change  
19 independently -- excuse me, if one did that.

20 The reason why I prefer the indirect model  
21 there is because so many other things are going on  
22 in 29 -- between 2009-'10 and 2018-2019 that it's  
23 difficult to capture them all in a regression model.

24 So, for example, you have areas where  
25 heroin was white powder versus black tar, and that

1 will be different across the areas. You have areas  
2 where fentanyl supply lines were stronger and  
3 weaker.

4 And so unlike the earlier direct analysis  
5 where it's easier to identify all of the variables  
6 to include, here it's much more difficult to  
7 identify the variables that need to be included.  
8 And so, again, as we were talking about, because you  
9 can't include them all, you wind up having  
10 measurement error on some of the variables, and you  
11 wind up having sort of less -- you feel less, just  
12 less precision in the estimates.

13 And so whereas the indirect model is  
14 really capturing, it's -- the indirect model is  
15 really answering the question, you know, what  
16 happened economically and socially over this time  
17 period and, therefore, would one have -- what would  
18 one have expected the illicit mortality rate to be.

19 And so it's a kind of a less structural  
20 way of estimating it when you're not sure exactly  
21 how to specify all of the structure.

22 Q. The factors that you identified that make  
23 the analysis more difficult for this later time  
24 period, 2018 to 2019, your point is that you cannot  
25 account for those in the direct regression?

1 MR. KO: Object to the form.

2 THE WITNESS: It's much -- it's much more  
3 difficult to account for those in the direct  
4 regression. Not all of them are able to be  
5 readily measured even.

6 BY MR. WRIGHT:

7 Q. How do you account for them in the  
8 indirect regression?

9 A. What the indirect regression does is it  
10 says let me look at what I would have expected would  
11 have happened to illicit mortality.

12 So let me go back a second. One of the  
13 big issues is, of course, that as economic and  
14 social times get worse, people use drugs more. So  
15 that's a very common thing, and it's very, very  
16 clear in the data that in areas of the country, in  
17 time periods where things are getting worse, people  
18 will use drugs more.

19 Then what I then -- what the indirect  
20 model then says is, okay, what happened to those  
21 economic and social conditions, so can I explain any  
22 of the change in deaths due to illicit opioids from  
23 those economic and social conditions.

24 What the basic fact is is that from  
25 2010 -- remember, 2010 is right about The Great

1     Recession. From 2010 through the end of the 2010s,  
2     2018-'19, the economy got better, not by a ton but  
3     it got better, and social factors tended to get a  
4     little bit better. So what the indirect model says  
5     is if you think bad times raise drug deaths, which  
6     they do, and the economy gets better, you should  
7     have expected a reduction in deaths due to illegal  
8     drugs.

9             And so it's very clear I don't have to put  
10    a lot of assumptions on exactly everything going on.  
11    It just says tell me about those economic and social  
12    factors, what's going on with them and what they  
13    would predict, and it's clear that they would  
14    predict an improvement in the situation because the  
15    economy got better. And, of course, the actual data  
16    is that the mortality rate got worse. It rose  
17    enormously. And so that's a statement that --  
18    that's just a very nonstructural statement that says  
19    there's no way you can explain this with something  
20    other than the fact that so many people were  
21    addicted to opioids because there's just nothing  
22    about the economic and the social structure that's  
23    going to tell you that opioid mortality rates should  
24    have soared.

25            Q. But the indirect regression does not have

1           That delta is reflected in Row M, correct?

2           A.     That is correct. Row M is showing the  
3     difference between the actual and the predicted.

4           Q.     And part of your methodology is to  
5     attribute that incremental change in mortality  
6     entirely to the shipments prior to 2010; is that  
7     correct?

8           MR. KO: Object to the form.

9           THE WITNESS: The shipments here are  
10     really a proxy for the addiction that's built  
11     up. So it's really attributing it to the stock  
12     of addicted people, which is a product of the  
13     shipments.

14     BY MR. WRIGHT:

15           Q.     A product of the shipments prior to 2010?

16           A.     That's correct.

17           Q.     If there were no shipments prior to 2010,  
18     what would this -- how would that change this?

19           A.     An area with no shipments, the easiest way  
20     that this would change it is that there would  
21     literally be no pills. So the second block of  
22     Exhibit 51 would be zero because there would be no  
23     pills.

24                   And the -- there would be no --  
25     defendants' percent of total MME would be zero

1 because they wouldn't have supplied any harmful  
2 pills. So that would have shown up in Row N as  
3 being zero. So we would get zero for the 2009-'10,  
4 zero for 2018-'19, and therefore zero over the  
5 entire time period.

6 Q. Is it correct that your methodology does  
7 not take into consideration any distribution or  
8 dispensing after 2010?

9 A. When I do the indirect analysis, most of  
10 that is on -- most of that is for deaths due to  
11 illegal opioids. The thing that we know is that  
12 legal opioids, of course, fell enormously in those  
13 areas. And the shift, as we spoke about in  
14 Exhibit -- was it Exhibit -- the shift that we spoke  
15 about was to illegal opioids.

16 So the -- once people are no longer really  
17 in those quantities receiving illegal opioids,  
18 there's a different dynamic at work. And,  
19 therefore, you wouldn't want to relate the deaths  
20 due to illegal opioids to the shipments of legal  
21 opioids after the crackdown on the shipping occurs.

22 Let me just make sure I find the correct  
23 figure to refer to.

24 MR. KO: I think you were referring to  
25 Exhibit 27.

1 THE WITNESS: Thank you, Mr. Ko.

2 I wanted the other one, not the heroin  
3 one. I wanted just the general picture of  
4 the --

5 MR. KO: That was the one that Jason  
6 showed you?

7 THE WITNESS: Yes, please.

8 BY MR. WRIGHT:

9 Q. I think you've --

10 A. Exhibit 11, thank you.

11 Q. We're sort of going on a tangent here.  
12 But let's break this down a little bit.

13 For the direct regression analysis that  
14 you do for the change in opioid mortality through  
15 the 2009 and 2010 period, shipments or dispensing  
16 after 2010 by the defendants are irrelevant to that  
17 analysis, correct?

18 MR. KO: Object to the form.

19 THE WITNESS: They're not relevant, that's  
20 correct. Ex post shipments would not be  
21 relevant to deaths up to that point.

22 BY MR. WRIGHT:

23 Q. And the indirect regression analysis that  
24 you utilize, shipments or dispensing are not a  
25 variable included in that analysis, correct?

1           A.     The past shipments are in there, to the  
2     extent that they're related to the death rate in  
3     2009-'10. So they're there implicitly because I'm  
4     starting from the 2009-'10 death rate due to illicit  
5     opioids, and then I'm forecasting that forward.

6           Q.     But that doesn't consider any distribution  
7     or dispensing after 2010?

8           A.     That's correct. The dispensing or  
9     distribution afterwards doesn't matter. I would  
10    have personally expected that it would be the  
11    opposite fact afterwards; that is, given past  
12    shipments, if you had more in the future, maybe you  
13    had less deaths. But it's not in there.

14          Q.     And for Exhibit 51, when you go through  
15    Scenario 1, there's -- no part of this methodology  
16    is taking into consideration or depends upon the  
17    distribution or dispensing of the defendants after  
18    2010?

19               MR. KO: Object to the form.

20               THE WITNESS: In my judgment, that's not  
21    relevant for this because at that point we're  
22    really looking at deaths due to illegal  
23    opioids, and the issue is the built-up demand  
24    for the illegal opioids, not the continuing  
25    smaller flow of the legal opioid prescriptions.



1 BY MR. WRIGHT:

2 Q. But to be clear, the distribution and  
3 dispensing after 2010 is not factored in any way and  
4 may not be considered, as you just indicated, for  
5 your methodology as reflected in Exhibit 51?

6 A. I believe that the appropriate methodology  
7 does not have that in that, that's correct.

8 Q. And that is true when you do the same  
9 analysis for McCann's Scenario 3, which is reflected  
10 in Exhibit 12.3 or Appendix Exhibit 12.3, correct?

11 A. That is correct. In Scenario 3, it's  
12 generally done in a similar fashion.

13 Q. Now going back to Row E, the predicted  
14 mortality as reflected in Exhibit 51, and as you've  
15 already stated, that would -- that result would only  
16 occur if there were no shipments of opioids into the  
17 Track 3 counties prior to 2010, correct?

18 A. I'm sorry, say that again.

19 Q. The figures in Row E for the predicted  
20 mortality, those figures would only be -- would  
21 occur if there were no shipments of opioids to the  
22 Track 3 counties prior to 2010?

23 A. No.

24 MR. KO: Object to the form.

25 THE WITNESS: No -- I'm sorry, that --

1           yes, that is correct. That is the -- let me  
2           just -- I just want to look at -- I just want  
3           to make sure I say it correctly, so give me  
4           just one moment to look through it.

5           That is correct. Row E, and I just wanted  
6           to confirm that in the report, Row E is the  
7           mortality expected in the absence of any  
8           shipments of prescription opioids.

9       BY MR. WRIGHT:

10           Q.     And one way there would have been no  
11           shipments of opioids to the Track 3 counties is if  
12           the DEA had, for instance, prohibited any of the  
13           relevant opioids being shipped to those two  
14           counties?

15           MR. KO:   Object to the form.

16           THE WITNESS: I don't want to agree to  
17           that because I'm not sure what authority the  
18           DEA has. Anything that would have led to no  
19           shipments of opioids would have led to that  
20           predicted mortality in the area.

21       BY MR. WRIGHT:

22           Q.     So McCann only flags prescriptions and  
23           distribution from 2006 to 2010, correct?

24           A.     That's correct. Dr. McCann looks at data  
25           from 2006 to 2010.